# Consolidated Definition of Digital Transformation by using Text Mining

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Abstract—Digital transformation has become essential for the majority of organizations, in both public and private sectors. The term "digital transformation" has been used (and misused), so frequently that it is now somewhat ambiguous. It has become imperative to give it some conceptual rigor. The objective of this study is to identify the major elements of digital transformation as well as develop a proper definition for DT in the public and private sectors. For this purpose, 56 different definitions of DT collected from the available literature were analyzed, and we found that they extracted elements from definition of DT manually. So, text mining (TF-IDF and Fp-tree) techniques are used to identify the major constituents and finally consolidate in generic DT definitions. The approach consists of five phases: 1) collecting and classifying DT definitions; 2) detecting synonyms; 3) extracting major elements (terms); 4) discussing and comparing DT elements; 5) formulating DT definitions for different business categories. An evaluation tool was also developed to assess the level of DT elements coverage in various definitions found in the literature, and, as a validation, it was applied to the formulated definitions.

# Keywords—Digital transformation; text mining; association rules; FP tree

# I. INTRODUCTION

In a world of emerging and continuous change, digital transformation (DT) has become a necessity for most organizations, both in the private and public sectors. The word "digital transformation" has been used in a broad sense to include many ideas that lead to widely divergent viewpoints. Few attempts have been made to define DT. Based on a review of 56 definitions, we could identify two fundamental approaches to defining DT: One is based on the scope of the study [1-37], [39-42] and the other is based on the perspective of expert(s) interview as [38] in the private sector or in [43] for the public sector. According to [1], the phrase "digital transformation" does not have a generally accepted definition. Without properly defining the DT, proper assessment and proposition of DT solutions (Framework, Model, or Architecture) are not possible. In a recent study [1], an effort was made to define digital transformation, but, this study had two limitations: a) it did not classify the prior definitions and b) it extracted the manually DT elements (based on their frequency). To the best of our knowledge, no study has so far defined DT elements using text mining techniques. To go beyond these limitations, we propose a comprehensive approach, using text mining algorithms to objectively extract the DT elements. We categorize the prior DT definitions into two groups: in the public sector and in the private sector. In this study, text mining is used to answer the research question: What are the key elements of the DT definitions in the public and private sectors as well as in general (all definitions)? The rest of this paper is organized as follows: In Section II, the proposed an approach is described. In Section IV; results of text mining techniques are presented. In Section IV; results of digital transformation elements are discussed. In Section V, definitions of DT are proposed. In Section VI, we present a tool to asses various DT definitions. Finally, the conclusion, limitations and future work are presented.

# II. PROPOSED APPROACH FOR DEFINING DT ELEMENTS

Our general approach for defining major elements in digital transformation definitions is outlined in Fig. 1. We will give a brief description of each phase as follows:

# A. Phase One: Collecting and Classifying DT Definitions

The first phase is responsible for gathering existing definitions from recent literature specialized academic literature as well as from the websites of specialized private companies such as IBM, Google, and Oracle... (Our data set included 56 definitions).

After reviewing them, it has been found:

- Several publications [1-20] in the literature do not specify to which type their definitions applied. We will try to define the appropriate type for them later.
- 21 Private sector definitions from the companies' perspectives (14 definitions) ([21] [23-31] [37] [39-41], and from researchers' perspectives (7 definitions) [22], [32-36] [38].
- 15 Public sector definitions from researchers' perspectives (15 definitions) [42-56].

# B. Phase Two: Replacing Synonyms

Analysis of the acquired dataset revealed the existence of specific bigrams and n-grams (e.g. big data, business process, business model, etc) that must appear as block. Thus, the synonym identification phase was proposed, where these ngrams are ligated and replaced in the dataset, for example big data replace with (Bigdata). We also replace some words like "artificial intelligence" and "internet of things" with their shorthand (AI, IOT).

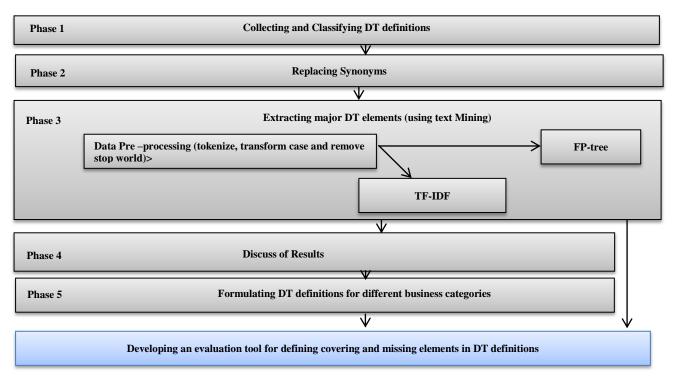


Fig. 1. Proposed approach for defining DT elements in DT definitions.

# C. Phase Three: Extracting Major DT Elements (Using Text Mining)

The main elements (terms) of the definitions of digital transformation are extracted from the 56 collected definitions using traditional text mining techniques. This requires proper preprocessing of the acquired text (tokenizing, removal of stop words, stemming, and case transformation). The TF-IDF method, being the most widely used method [60] in the literature, was used to identify the most frequently used terms and according to [61], Fp-tree algorithm offered good results for extracting association rules from text. Therefore, in this work we used the TF-IDF method (one gram) to extract frequently occurring terms from DT definitions and used Fp trees to extract association DT elements.

# III. RESULTS OF TEXT MINING TECHNIQUES (RESULTS OF PHASE THREE)

Following results are obtained on laptop running Dell-core i7, Windows 10. The approach was implemented using Python 3.7.4 and RapidMiner Studio-9.10.1. Table I, shows the experimental parameters for text mining algorithms. The confidence in the Fp-tree in all DT categories is 1.

We will discuss the results of applying the TF-IDF and FP tree algorithms to DT definitions elements as follows:

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Category of definitions	Frequency in Fp-tree	Min acceptable weight in TF-IDF
Public	3	0.14
Private	3	0.14
General (All definitions)	4	0.14

#### A. Method 1: Applying TF-IDF

Firstly, we use TF-IDF to define the most frequently used words.

• The main elements in the public definitions.

Table II shows the results when applying TF-IDF on DT definitions in public definitions.

TABLE II. TF-IDF FOR DT DEFINITIONS IN PUBLIC

Words	Weight
businessprocess	1
government	0.78
service	0.67
digitaltechnology	0.50
digital	0.39
citizen	0.33
digitaltransformation	0.28
bigdata	0.22
businessmodel	0.22
egovernment	0.22
Public sector	0.22
leverage	0.22
datamining	0.17
change	0.17

The main elements in the private definitions

Table III shows the results when applying TF-IDF on DT definitions in private definitions.

• The main elements in the all definitions (general).

Table IV shows the results when applying TF-IDF on DT definitions in all definitions.

TABLE III.	TF-IDF FOR DT DEFINITIONS IN PRIVATE
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Words	Weight
digitaltechnology	0.52
business	0.48
businessprocess	0.43
digital	0.38
businessmodel	0.33
change	0.33
customer	0.24
operation	0.24
cloudcomputing	0.19
customerexperience	0.19
iot	0.19
innovation	0.14
transformation	0.14
organization	0.14

TABLE IV. TF-IDF FOR DT DEFINITIONS IN ALL

Words	Weight
businessprocess	0.60
digitaltechnology	0.42
change	0.36
business	0.36
digital	0.34
businessmodel	0.32
organization	0.30
government	0.25
service	0.21
customer	0.16
process	0.14
value	0.14
digitaltransformation	0.14

# B. Method 2: Applying Association Rules

In this sub-section, we will apply association rules (Fp-tree) to each category of DT definitions as follows:

• The main elements in the public definitions.

The results of running the Fp-growth algorithm are shown in Table V. It can be seen that the final set contains three words that appear to be associated with one another: businessmodel, businessprocess and digitaltechnology.

TABLE V. ASSOCIATION RULES IN PUBLIC DEFINITIONS

Premises	Conclusion	Support	Confidence
businessmodel	businessprocess	0.22	1
Citizen	businessprocess	0.22	1
bigdata	digitaltechnology	0.22	1
service, citizen	businessprocess	0.167	1
leverage	businessprocess	0.167	1
government, citizen	businessprocess	0.167	1
leverage	businessmodel	0.167	1

• The main elements in the private definitions.

The results of running the Fp-growth algorithm are shown in Table VI. We would be able to see that the final set contains three words that appear to be associated with one another: customerexperience, businessmodel and businessprocesses.

• The main elements in general DT definitions (all definitions).

The results of running the Fp-growth algorithm are shown in Table VII. We would be able to see that the final set contains four words that appear to be associated with one another: business-model, businessprocess, DigitalTechnology, and digital.

Premises	Conclusion	Support	Confidence
BusinessProcess	DigitalTechnology	0.25	1
Improve	BusinessModel	0.15	1
Operation ,Customerexperience	BusinessModel	0.143	1
businessmodel, operation	customerexperience	0.143	1
Change, Organization	BusinessProcess	0.143	1
Digital, Customer	BusinessProcess	0.143	1

TABLE VI. Association Rules in Private Definitions

TABLE VII.	ASSOCIATION RULES IN GENERAL DEFINITIONS
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Premises	Conclusion	Suppor t	Confidenc e
Createvalue	BusinessModel	0.073	1
createvalue	Leverage	0.073	1
businessmodel, createvalue	Leverage	0.073	1
BusinessProcess	BusinessModel	0.073	1
Createvalue	BusinessModel,BusinessPro ces	0.073	1
BusinessProcess, customerexperienc es	BusinessModel	0.073	1
BusinessProcess, createvalue	BusinessModel	0.073	1
People	DigitalTechnology	0.073	1
BusinessModel, DigitalTechnology	Digital	0.073	1
BusinessModel, customerexperienc es	BusinessProcess	0.073	1
BusinessModel, Leverage	BusinessProcess	0.073	1
BusinessModel, createvalue	BusinessProcess	0.073	1
Createvalue, Leverage	BusinessModel, BusinessProcess	0.073	1

# IV. PHASE FOUR: DISCUSSION OF RESULTS

Based on the results of applying the TF-IDF and Fp-tree to DT definitions, we can note that in the private definitions, the most important technologies are IoT and cloud computing, compared to data mining and big data in the public definitions. We also found that definitions in the private sector focus on business, the customer, and innovation, while in the public sector they focus on services, government and citizens. We can define intersecting elements between DT definition categories as shown in Fig. 2. In general digitaltechnology, digital, businessmodel, and businessprocess are intersecting elements across all DT definition categories. This suggests these are minimum elements to define DT. It can be noted that all intersection elements originated from method one (TF-IDF), except (BusinessProcess->BusinessModel) 1 which identified from method two (Fp-tree) in the intersection between public and general definitions. So we didn't draw a Venn diagram in FP-tree.

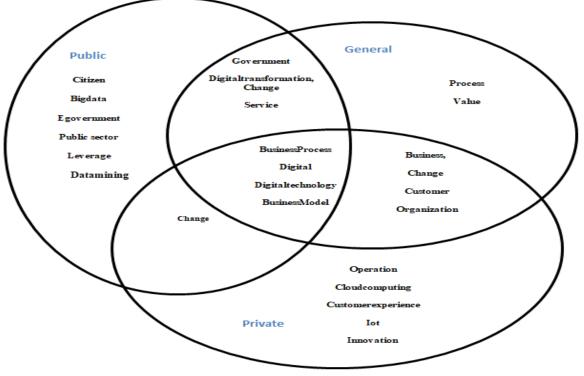


Fig. 2. Intersection between DT Elements in DT Definitions (TF-IDF).

# V. PHASE FIVE: PROPOSING DT DEFINITIONS

Based on the DT elements that have been defined before, we can define DT in three categories as follows:

• DT Definition in General.

DT is a process that leverages digital technologies to change an organization of government or business, business model and business processes, to create value for consumer (customers or citizens).

• DT Definition in Public.

DT is a process that leverages digital technologies (bigdata, data mining), to change government, business process, business model, services and citizens.

• DT Definition in Private.

DT is a process that leverages digital technologies (big data, cloud computing and IOT) to change an organization, business model, business processes, to create value for customer.

#### VI. PROPOSING A TOOL TO ASSES VARIOUS DT DEFINITIONS

As mentioned before, we have two main categories of DT definitions (public, private) and combined between them to create a new category called "general". Each category contains

a set of elements, as discussed above. In the following, we will try to find the percentage of covered elements by each definition in each category, as well as identify the percentage of missing elements for each definition. For this purpose, we developed algorithm 1. There are two inputs to this algorithm. The first input contains dataset that includes reference numbers and definitions (text). The second input contains a dictionary (data) where key is category: (Public, Private, and General) and value is DT elements for each category that contains two lists: List 0 contains words that appear in definitions in sequence as a block (come from the TF-IDF); whereas List 1 contains words that appear in definitions in sequence but not as a block (come from the Fp-tree algorithm).We follow several steps to calculate the percentage of covering and missing DT elements, which are:

- A. For Each Algorithm, the Percentage of Words Covered is Calculated in Each Definition as Follows
  - TF-IDF

$$CTF_{IC} = \frac{NW_{IC}}{TW_c} \tag{1}$$

Where CTF is the percentage of words covered in definitions I (1 ....59) in term frequency, c is category (c set of index: private, public, general), NW is Number of words covered by each definition I in each category c, and TW is total number of words in each category according to TF- IDF.

• FP-tree

$$CTF_{IC} = \frac{NW_{IC}}{WT_c} \tag{2}$$

Where CFP is the percentage of words covered in definition I in Fp-tree, c is category (c set of index: private, public, general), NW is Number of words covered by each definition I in each category c and TW is total number of words in each category according to FP algorithm.

B. The Total Percentage of Words Covered is Calculated in Each Definition as Follows

$$TC_{IC} = \frac{CTF_{IC} + CFP_{IC}}{2} \tag{3}$$

Where TC is total covered words in each definition I, in-TF and Fp-tree.

C. The Percentage of Words Missing in Each Definition is Calculated as Follows

$$MP_{IC} - 1 - TC_{IC} \tag{4}$$

Where MP is missing percentage in each defilation I in each category c.

## VII. DISCUSSION OF RESULTS (APPLYING OUR TOOL)

Table VIII shows an example of results of applying algorithm 1 to 56 definitions from the literature and our proposed definitions (3); see the link in the appendix for the complete results.

- A. When Applying our Algorithm to Define Category of First 20 Definitions (from 1 to 20),
  - It has been found that 80% of definitions are classified as private definitions.
  - It has been found that 15% of definitions are classified as public definitions.
  - It has been found that 5% of definitions are classified as general definitions.
  - The definition that covered the most elements is [8] in general with (35.1%), in public with (23.85%) and in private with (29.65%).
  - The definition that covered the lowest elements in public is [15] with (3.35%) and [4] in private with (7.9%) and in general with (6.5%).

- B. When Applying our Algorithm to the Private Category (21 Definitions), it has been found that
  - Proposed algorithms agree with (66.66%) in the classification of private sector definitions and differ (28.95%) as they were classified as definitions in the public sector and (4.76%) as a general category.
  - The definition that covered the most elements is [34] with (28.95%).
  - The definitions that covered the lowest elements are [24] and [30] with (7.9%).
  - It has been found only three definitions covering elements in Fp-tree which are [23], [26], and [36] as shown in Table VIII.
- C. When Applying our Algorithm to the Public Category (15 Definations), it has been found that
  - Proposed algorithm agrees with (86.66%) in the classification of the public definitions and disagree (13.33%) as they were classified as private definitions.
  - The definition that covered the lowest elements is [42] with (6.5%).
  - The definition that covered the most elements is [47] with (26.5%).
  - The definitions that covered most elements in TF are [47] with (53.3%) compared to [53] in Fp-tree with (7.7).
- D. When Applying our Algorithm to All Definitions it has been found that
  - Proposed algorithm agreed with 75% of the previous studies' classification of DT definitions private (21) and public (15) while disagreeing with 25%.
- *E.* When Applying our Algorithm to our Definitions it has been found that

It can be seen that our definitions cover the largest percentage of the DT elements in general (all definitions) [57] with (42.5%), in the public definitions [58] with (38.5%), and in the private definitions [59] with (38.7%). Overall, our definitions have achieved the highest percentages in (TF-IDF, Fp), which gives us an indication that our definitions are more comprehensive.

Algorithm1: Algorithm to find the covering and missing percentage in DT definitions

Dictionary [] ←0 //empty dictionary Dictionary← Loading dataset // (reference#, definitions) DefCode←reference#, val←definitions DictData [] ←0 //empty dictionary DictData← Loading data key← DT definitions category, vlaue← DT elements in each category(private, public, general) Function check\_definitions (DefCode, definitions, DictData). res[]←0 //empty list For key, value in DictData Then

```
For index, listData in value Then // loop in list0 and list 1
         For val in listData Then // loop in each item in list 0 and list 1
          If index ==0 and val in definitions Then // check if words as appear as block in definitions
               res. append ([DefCode, index, key])
              Else Then //when index ==1
                 res.append ([DefCode, index, key])
          Endif
        Endfor
    Endfor
  Endfor
End Function
res[]←0
For DefCode, definitions in Dictionary Then
 res+=check_definitions (DefCode, definitions, DictData) //// return list of every word is true in definitions
Endfor
Function calculate covering missing percentage(DefCode, definitions, DictData)
for DefCode
  Calculate Covering percentage in each category using equation 1,2
  Calculate Total Covering percentage in each category using equation 3
  Calculate Missing percentage in each category using equation 4
 Endfor
End Function
Total cover in private(tcp)[]←0
Total cover in public(tcpb)[]←0
Total cover in general(tcg)[]\leftarrow 0
Function define category( DefCode, TCPPR, TCPPB, TCG)
for DefCode
  if ( TCPPR > TCPPB )&( TCPPR > TCG ) Then
    category as private
   else if (TCPPB > TCPPR) \& (TCPPB > TCG) Then
     category as public
            TCG > TCPPB )&( TCG > TCPPR )Then
  else if (
     category as general
  else if (TCG = TCPPB = TCG) // tcg, tcp, tcpb > 0 Then
    category as general
  else Then // when TCG = TCPPB = TCG = 0
   category as NA
 End if
End for
End Function
```

v	ŧ	Cover	in (TF-I	DF)%	Cove	er in (Fp )%	-tree		Cover in and FP-tr			g Elements red in both		Category	Category
Category	Reference#	General	Private	Public	General	Private	Public	General	Private	Public	General	Private	Public	Based on Previous Studies	Based on our Approach
	1	30.4	36.8	20	0	0	0	15.2	18.4	10	84.8	81.6	90	NA	private
line	4	13	15.8	13.3	0	0	0	6.5	7.9	6.65	93.5	92.1	93.35	NA	private
Not define	8	43.5	52.6	40	26.7	6.7	7.7	35.1	29.65	23.85	64.9	70.35	76.15	NA	General
Not	15	17.4	26.3	6.7	0	0	0	10.5	14.7	3.6	89.5	85.3	96.65	NA	public
	20	21.7	26.3	20	0	0	0	10.85	13.15	10	89.15	86.85	90	NA	private
	22	21.7	26.3	13.3	0	0	0	10.85	13.15	6.65	89.15	86.85	93.35	private	private
	23	26.1	42.1	26.7	0	0	7.7	13.05	21.05	17.2	86.95	78.95	82.8	private	private
Private	26	21.7	31.6	26.7	0	6.7	7.7	10.85	19.15	17.2	89.15	80.85	82.8	private	private
Priv	34	43.5	57.9	33.3	0	0	0	21.75	28.95	16.65	78.25	71.05	83.35	private	private
	36	43.5	47.4	33.3	0	0	7.7	21.75	23.7	20.5	78.25	76.3	79.5	private	private
	38	17.4	15.8	20	0	0	0	8.7	7.9	10	91.3	92.1	90	public	public
	42	4.3	0	13.3	0	0	0	2.15	0	6.65	97.85	100	93.35	public	public
.2	51	26.1	21.1	40	0	0	0	13.05	10.55	20	86.95	89.45	80	public	public
Public	53	21.7	15.8	33.3	0	6.7	7.7	10.85	11.25	20.5	89.15	88.75	79.5	public	public
Ā	54	26.1	21.1	40	0	0	0	13.05	10.55	20	86.95	89.45	80	public	public
	56	13	15.8	13.3	0	0	0	6.5	7.9	6.65	93.5	92.1	93.35	public	private
							Our	Proposed	Definiti	ons					
General	57	57	63.2	60	27.3	6.7	0	42.15	34.95	30	57.85	65.05	70	-	General
Public	58	39.1	36.8	66.7	0	0	10	19.55	18.4	38.3	5 80.45	81.6	61.65	-	public
private	59	56.5	68.4	53.3	13.3	9	0	34.9	38.7	26.6	5 65.1	61.3	73.35	-	private

TABLE VIII. EXAMPLE RESULT OF APPLYING ALGORITHM TO DEFINE COVERING / MISSING PERCENTAGE

# VIII. CONCLUSION

Although digital transformation is a hot topic right now, there is no generally accepted definition, which has implications for both researchers and practitioners. Consequently, the goal of this study was to learn more about the concept of digital transformation. According to the analysis of previous definitions of digital transformation, we can divide them into two groups: in the private sector, in the public sector and create a new group called in general. We propose a comprehensive approach to defining major elements in DT definitions in each category as well as in general (all definitions). This approach consists of five phases. The first phase is used for collecting and classifying DT definitions. The second phase is responsible for synonyms and defining the words that must appear together. The third phase is responsible for extracting major DT elements in each category using text mining methods (Fp trees, TF-IDF). The fourth phase is used to discuss and compare DT elements. The fifth phase is used to propose new definitions of DT in the private, public, and general. In the end, we propose an assessment tool (algorithm) to identify the percentage of covered elements for each definition in each category and define the percentage of missing. The results of applying TF-IDF in general showed that: digitaltechnology, digital, businessmodel, businessprocess and change are common elements across all DT definition categories. This suggests these minimum elements to define either in private or in public. In the private category, our algorithm classified 66.66% of them as private, compared to 28.95% classified as public and 4.76% classified as general. While there are 86.66% of people who classify DT definitions in the public domain, and our algorithm puts them in that category compared to 13.13% in the private domain. The assessment tool agreed 75% with the previous classification of definitions and did not agree with 25% of them.

We also use the assessment tool to identify categories of definitions [1-20] that were not previously classified. The assessment tool classified 80% of them as private definitions, while classifying 15% as public definitions and 5% as general. Overall, when using our assessment tool to define category to all defilations (56), it has been found that the most definitions classified as private with 57.14% followed by public category with 39.28% and general 3.57%. This indicates that most definitions of digital transformation focus more on the private sector than others. It can also be noted that our proposed DT definitions covered the largest percentage of the DT elements in general (all definitions) with 42.15%, in private with 38.7%, and in public with 38.35%. This shows that our suggested definitions are more thorough. This study was limited by the small number of definitions that were examined (56), and this shortcoming will be overcome in future study. We are looking forward to doing a lot of experiments using other text mining algorithms as well as trying to apply our approach to other domains.

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#### APPENDIX

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