# Implementation of Failure Enterprise Systems in Organizational Perspective Framework

# Soobia Saeed

Department of Computer Science Institute of Business & Technology-IBT\*Institute of Business management-IOBM

#### Asadullah Shaikh

Department of Software Engineering Institute of Business & Technology-IBT

#### Muhammad Ali Memon

Institute of Information & Communication Technology, IICT University of Sindh, Jamshoro

Abstract—Failure percentage of Enterprise Resource Planning (ERP) implementation projects stay high, even following quite a while of endeavours to diminish them. In this paper, the author proposes the exact exploration that plans to decrease the failure percentage of ERP projects. Nonetheless, most endeavours to enhance project achievement have concentrated on varieties inside of the conventional project management pattern. Author contends that a main driver of high Implementation project failure percentage is the conventional pattern itself. Implementation of another pattern is a Value-Driven Change Leadership (VDCL) of reducing ERP Implementation failure percentage. This paper proposes an exact examination to explain the part of the new pattern (VDCL) in diminishing ERP Implementation failure percentage. This paper portrays the exploratory procedure for an exact study to the use of VDCL in decreasing ERP Implementation failure percentage.

Keywords—VDCL; ERP; Implementation; projects; failure

# I. INTRODUCTION

# A. Overview

Enterprise Resource Planning (ERP) is a business process management (BPM) software that enables the organization to use applications of the integrated business management system and automate most back-office functions related to technology, services and human resources. An ERP is a computer information application that backups, coordinates numerous features of workflow. along with financial records. production strategy. material managements, trading, distribution and human resource management. An ERP habitually needs sufficient period's utilization as it ends up being a segment of the organization and supports their imperative business growth. A viably organized ERP framework may overhaul functional capability of backing an affiliation's organization structures and furthermore it provides high grounds by engaging imaginative proceedings.

# Majid Hussain Memon

Department of Electronic Engineering Quaid-e-awam University of Engineering Science & Technology, Karachi, Pakistan

#### Faheem Ahmed Abassi

Institute of Information & Communication Technology University of Sindh Jamshoro,, Pakistan

# Syed Mehmood R Naqvi

Department of Computer Science Institute of Business & Technology-IBT

In reality, moving towards the ERP frameworks is now a common practice over the globe. Although that ERP is now common phenomena, but the ration unsuccessful implementation of ERP is still big. As per a consultancy firm "Robbins-Gioia, LLC"[1], more than 50 per of organizations, among the all types of business claimed that ERP implementation was filled. Along these lines the project management problems and its understandings are very painful for the upper management of the company. In this case to counter the project management issues a sufficient attitude should be adopted. An industry considers their ERP framework like a continuous project, which associates with end user backing, system upkeep and prerequisites. For quite a long while, a big multinational organization has gone through of unsuccessful and successful implementation of ERP. Those companies who are going to adopt an ERP are very useful experiencing.

In this paper, the authors propose definite investigation that wants to diminish the disappointment rate of ERP ventures. The authors trust that the gathering audits and discourses will encourage, enhance the proposed research. In this paper, the authors present a survey of the writing about ERP Implementation Failure rate in the course of recent decades. The author contends that the underlying driver of high disappointment rates is the customary mind-set about the venture administration. The depict Value-Driven Change Leadership (VDCL), is the another arrangement of standards about the venture administration figured by a specialist board. At long last, based upon results from a pilot stage, the authors depict an exploratory approach for contemplating the impact of VDCL on about ERP Implementation Failure.

# B. Problem Statement

Here are some points to describe the ERP implementation failures which are given below:

• To reduce ERP implementation failure

To identify reasons of high percentage of ERP implementation failure.

The most of the research was unsuccessful to consider the lavishness of the ERP failure reality. In this paper, the authors have led empiric analysis concerning ERP failures from the impression of management and Information Technology (IT). IT is the application of computers to store, study, retrieve, transfer, process data or information, often in the context of business or other projects. IT is a subset of ICTs. There has been a scope of meanings of unsuccessful execution of ERP. According to study, the percentage of ERP implementation is very high which is not in favour of organizations. There is a convincing purpose behind opening the "black box" to analyze the variables bringing on disappointment. Do remember to inspect the reasons for the deficiency of ERP execution preparation. "ERP System Life Cycle" point of view was received, that can take a gander at what goes-on. Past examination has concentrated on Information Systems (IS) usage for the meaning of IS disappointment.

Dealing with an ERP System is an information, seriously undertaking that fundamentally draws upon the experience and association of an extensive variety of partners with assorted learning capacities by concentrating on teaches [1].

Here we hypothesize that three themes of VDCL give a successful project implementation.

H1: There is an impact of value-added on ERP implementation to reduce the failure rate.

H2: There is an impact of human change on ERP implementation to reduce the failure rate.

H3: There is an impact of business solution on ERP implementation to reduce the failure rate.

# II. LITERATURE REVIEW

The implementation of ERP is not easy, just like application development of a computer for any business. In this paper, in a small business organization in Ethiopia the scientist introduces a contextual analysis to implementation of ERP system. MIE is a steel manufacturing company and in Ethiopia which has as of late received and executed an ERP framework. The paper inspects main analysis of ERP implementation of Leading Engineering Company by considering the cultural problem during the ERP implementation, focused highly background on implementation problems. The contextual investigation additionally takes a gander at the execution dangers and reports how MIE adapted to the commonplace difficulties that most media associations face while actualizing an ERP framework [2].

ERP: This is the enormous, encouraging programming worked to give gigantic effectiveness increment and robotize business processes, as a general rule, closes in disappointment. The subjective way of a disappointment is examined before a list of regular purposes behind ERP disappointment. The paper weights on hesitance to change both conduct and business forms as a reason for disappointment. Certain natural recommendations alleviate failure percentage or absence of learning or mindfulness [3]. This concentrates firstly analyses

of the present literature regarding issues of implementation of ERP and reasons of failure of ERP implementation. A numerous contextual analysis approach gathered to know "why" and "how" system of ERP did not run efficaciously. Diverse partners (counting top administration, venture chief, venture colleagues and ERP experts) from these contextual analyses were met, and ERP execution records were inspected. An Enterprise resource planning and execution cycle of life structure was connected to concentrate on the ERP execution technique and related issues in every period of ERP usage. The 14 basic disappointment components recognized and broke down, and 3 basic disappointment elements (poor specialist viability, venture administration adequacy and poor nature of business procedure re-building) were inspected and talked about. Further exploration of ERP usage and basic disappointment components is examined. It is trusted that this examination will connect the present writing crevice and give down to earth counsellor, both scholastics and specialists [4]. Intelligent utilization of innovation can give upper hands to companies' business forms. same thing (ERP) is done by integrating all the stakeholders of the organization. For example: production departments, admin, supply chain, dispatch, finance, accounts, ICT department, marketing, sales and so on. By implementing an ERP system in an organization offers ascend to engage failure reasons in the implementation process. In the study, the researcher has discussed about this kind of failure reason and factors and the cure connected with it. The researcher exploration for the most part is centered around inspecting the available literature with respect to ERP implementation issues all through the execution and implementation stages and factors of ERP failure. The SDLC of ERP system was implemented to consider the failure factor of ERP implementation [5].

Numerous organizations have invested huge ventures on ES execution; there is broad proof that just a pre-determined number of them have been fruitful with the usage. Understanding the potential advantages offered by ES execution and the high disappointment rate found by and by, the study reported here goes for adding to a system that can give a superior comprehension of how the procedure can be figured out and how to bring the advantages for the actualizing associations. Usage is characterized as a procedure begun with the choice to receive ES frameworks and completed when association effectively utilizes the frameworks as a fundamental part of the association to build up the theoretical structure, after effects of past exploration had been considered. In light of the consequences of past studies, using pertinent hypotheses in the field of data framework usage and hierarchical change, a theoretical structure was produced. The system addresses the venture and in addition to the postventure phase of ES usage and various vital issues inside of the stages. Framework arrangement, learning advancement, change preparation is the fundamental issues highlighted in the task stage while regulation and framework improvement are key issues in the post-venture stage [6].

Associations need information beforehand divided inside of its distinctive IS which are being used in various business ranges to be coordinated for its opportune accessibility. Venture Resource Planning (ERP) frameworks are proficient

to robotize and incorporate the key business forms (create and resign items and administrations, satisfy orders, issue client receipts, oversee budgetary parts of the business and create human resources of the business) all through the association. Thusly, the data might stream among various parts of the association unreservedly and helps the administration in settling on key choices. The execution of ERP frameworks is a testing undertaking and it is a specialized activity as well as a source-specialized test (the social parts of individuals and society, and specialized perspective for programming and innovation). This exploration concentrated on the Critical Success Factors (CSF) that might contribute an effective ERP execution in associations in Pakistan. Research finding depends on student research directed at Pakistan. forward to "202" PM in 8 associations which were executing or had actualized ERP frameworks for mechanization of their business process. Be that as it may, 116 positive reactions to these surveys were received. Among the 24 calculates, those had been considered in the past examination were studied, however 14 variables discovered more basic with respect to the ERP usage. The main five achievement variables professional manpower, B.P.R etc., definition of Project Scope, the Support from top or upper management and Change Management are built in exploration. The examination discoveries demonstrated that different elements identifying with clients, associates and ERP programming are basic towards fruitful execution of ERP frameworks. The discoveries might be a profitable commitment to the current information and convenience for the practitioners [7].

Undertaking asset arranging usage fruitful is an unquestionable requirement. In today's worldwide and rival in business, endeavour asset arranging is getting to be one of the primary devices to accomplish aggressiveness in business. Undertaking asset arranging is a framework to make and keep up business to enhance front-office and back-office productivity and adequacy. This study is noteworthy to acquire new thinking, deciding the key predecessors to effective endeavour asset, arranging the execution taking into account, learning capacity points of view and it will comprehend the key achievement variable in big business asset arranging usage. By utilizing online study that is sent to 150 respondents from the top administration level working for the most part in multinational organization and utilizing ERP framework, 46 respondents are offering input to this online overview. In view of examination by utilizing Warp PLS 3.0, through a few tests, the relationship learning ability and ERP usage is achieved. This outcome demonstrates that the information ability which the organizations have, impact the accomplishment of ERP execution [8].

This examination paper tries to research the basic achievement components of ERP usage in identifying so as to manage an account division of Pakistan inside authoritative, innovative and singular elements from past studies and afterward decide their critical effect on fruitful (ERP) execution keeping money segment of Pakistan. IT base and IT aptitudes have a place with innovative components and self-viability, client inclusion which fit in with individual elements. A hypothetical structure has been created results of the exploration demonstrate that the instrument is dependable

to gauge the builds. Connection and relapse values demonstrate that all CSFs have a huge effect on the achievement execution of ERP while just IT framework is less critical as contrast with other five CSFs in Pakistan Banking Sector setting [9].

The speed of worldwide business change is testing the administration of big business asset arranging (ERP) frameworks. The developmental rate business change orders that product should be dealt with adaptability and nimbleness. In the meantime, framework usage achievement relies on upon a successful venture administration (PM) process. Remarkable issues connected with the usage of a venture framework incorporate with; after some time conflicting estimation of task execution, incorrect work scope, goods and service providers, bad method of controlling losses or damage to a business. Considering a big ERP project implementation these problems are warned to the project success. In this paper, analyzing the bad project management can affect the typical operations of the organization by using a case study [10].

Amid the most recent, quite a long while, selection of ERP frameworks in Higher Educational Institutes of Pakistan is expanding. In any case, the writing survey mirrors that exceptionally constrained examination is accounted for on adjustment of ERP frameworks with regards to higher instructive establishments of Pakistan. ERP executions are marginally not the same as other data framework usage. Accordingly, in this paper, an endeavour is made by the creators to dissect the impact of Top Management Support amid ERP framework usage with regards to higher instructive establishments of Pakistan. This exploration depends on extensive writing audit. The discoveries of this study uncover that with regards to colleges of Pakistan and other creating nations the Top Management Support is a critical element and thinks about positive impact of ERP achievement. This paper is a piece of a bigger examination exertion that plans to contribute in comprehension and dissecting achievement elements with regards to higher instructive foundations of Pakistan.

business behaviour IT  $T_{\Omega}$ improve the the project is impressionable and for speedily growth of worldwide business is the problem of an ERP. There are some typical issues, such as conflicting estimation of task execution. incorrect work scope, goods and service provides a bad method of controlling losses or damage to a business. big ERP Considering a project implementation these problems are warned to the project success. In this paper, analyzing the bad project management can affect the typical operations of the organization by using a case study. In this case study, after the unsuccessful first attempt of ERP implementation the company has redesigned their PM operations. For ERP implementation, there are a lot of sensible reasons that can take apart to success and un-success of its PM. In this paper, researcher analyze and point out the sensitive factors of PM as those are the reasons of success of the PM of the company's second attempt of ERP implementation. This paper discovers the guidelines in **ERP** implementation considering to and failure avoidance [11].

In this era due to the situation of change in all kinds of business, the organizations are focusing on to reduce the completion of process of different business forms. Therefore, the ERP execution gets to be significant. In any case, this implementation requires tremendous interests in monetary, labour and time, so effective usage of ERP gets to be a real worry of the organizations. It is very true that almost 65–70% of all ERP implementations in companies is not successful. This paper explains the complexity of ERP implementation and after this the implementation procedures can be faced by any organization. This paper defines the understanding of ERP execution along with a deep analysis for implementation of ERP. To resolve the issues of ERP implementation these problems are figured out by utilizing an effective tool [12].

ERP is a best software system for the entire venture assets and has an alternate look towards all the exercises of the organizations and take them from the errand situated hope to handle arranged status. These days the usage of this framework is confronting numerous issues on the planet. In this paper, we talk about the elements that brought to the emergency in Iranian associations data frameworks, difficulties of ERP execution, and suggestions for lessening those issues [13].

Foundations of higher training are confronting a testing domain which requests a reconciliation of business procedures. Most organizations are confronting lessened spending plans, yet in the meantime, they have an expanded requirement for innovation and business administrations. They had encountered the fast advancement of ordinary and complex innovation in the course of recent years. Undertaking asset arranging, ERP is one specific kind of business innovation that is quickly getting the consideration of the organizations of advanced education for the regulatory and scholarly capacities. This framework is unpredictable, costly and generally requires changes in the hierarchical society, keeping in mind the end goal to be actualized effectively. The unpredictability and extensiveness of ERP frameworks incorporates for all intents and purposes each part of what associations do today. ERP frameworks bolster most commercial enterprises, including aircrafts, managing an account, cordiality, protection, fabricating, retail, information transfers, utilities, open administrations and training. Alongside its prosperity and helpfulness, an ERP budget is very high for implementing it. In this preparatory study, one establishment is being taken as a contextual analysis. The requirements of this foundation in executing ERP and the issues confronted by the organization are being reported. Accordingly, in all Malaysian institutes this research will utilize as a foundation for greater efforts for education [14].

This paper defines sensitive reasons of success and management of different type business procedures. By uncommon contemplation to execution of ERP this is backed to the sensible reasons of success of ERP implementation and business backing. This paper invents the success reasons of ERP system implementation. This paper can provide help to those researchers who what to research in public sector ERP system business procedure [15].

The presentation of a data framework, for example, ERP

framework in a company carries with it changes on how clients work. An ERP framework cuts over the diverse useful units of a company and in this manner if not legitimately oversaw amid its usage may prompt resistance from the clients. The diverse fields of exploration on ERP frameworks have for the most part been on ERP appropriation, achievement estimation, and basic achievement variables (CSFs). There is a lack of studies on client support and the commitment of clients towards the fruitful execution of ERP frameworks. This paper surveys writing on ERP usage with a point of building a case for including clients in this execution.

The world has turned out to be more digitized. Organizations are relying upon innovation to help them upgrade their business forms. Organizations are searching for a data framework that can deal with gigantic workloads. This is the place ERP frameworks become an integral factor. An ERP incorporates diverse subsystems into one tremendous framework database. that shares one It upgrades efficiently and conveys more benefit to organizations [16]. The motivation behind this paper is to address the impacts of ERP frameworks on companies. The paper will talk about these issues and present a plan to defeat them. Exploration was completed with articles, and additionally books, to accumulate the appropriate assets that will help us in examining the components that add to ERP frameworks. Large portions of the articles are from IEEE diaries. A huge volume of information was gathered that speaks to a huge number of clients. Breaking down the gathered information will give scientists' knowledge into the impacts realized by ERP frameworks. Moreover, the paper will investigate these issues and their effects on companies. Executing endeavour asset arranging (ERP) is a critical variable for companies to consider. In any case, ERP programming is excessively costly. ERP program choice is a critical stride since IT influences all parts of a company generation and services strategy. Clearly ERP choice is turning out to be progressively more troublesome as new contenders rise. In this paper, researcher has taken a gander at success factors of ERP implementation [17-18].

This article is an analysis of work published in different journals on subject of CSF of ERP framework implementation somewhere around 1998 and 2007. An aggregate of 524 articles were explored, which incorporates 32 CSF written works. This paper plans to serve three objectives: (1) To start with, it will be valuable to analysts who are keen on examining ERP CSF field. (2) Second, it will be a helpful asset to discover ERP CSF research subjects. (3) Third, it will serve as a far reaching book index of the ERP CSF articles distributed amid this 10-year time span. The writing was dissected under two classes and two eras [19].

The usage of ERP frameworks has been dangerous for some companies. Given the numerous reports of considerable disappointments, the usage of bundled ERP programming and related changes in business forms has turned out to be a simple errand. The same number of companies has found, the use of ERP frameworks can be a fantastic calamity unless the procedure is taken care of precisely. The point of this study is to distinguish the dangers and controls utilization as a part of ERP executions, with the target to comprehend the

routes in which companies can minimize the business dangers. By controlling and minimizing the real business dangers in the primary case, the scene can be set for the effective usage of an ERP framework. The study was spurred by the centrality, for both the examination and practice groups, of comprehension the dangers and controls basic for the effective usage of ERP frameworks [20].

Today ERP has turned into a basic need for the company. It serves numerous practical ranges and numerous businesses in a coordinated manner, attempting to robotize operations from stock control, inventory network administration, deals bolster, fabricating creation and additionally booking, budgetary book-keeping and cost book-keeping, client relationship administration and HR. Nonetheless, effective usage and organization of ERP frameworks is a testing undertaking which when not executed effectively won't fill the need for which it is being actualized. The target of the study is to look at and break down the best practices that must be embraced while executing ERP. The extent of this exploration is to centre the best practices and their subsets for executing ERP in any company and to highlight essential strides that ought to be taken before and during the time spent ERP usage [21].

ERP systems are the most incorporated data frameworks that cut crosswise over different companies and additionally different practical ranges. It has been watched that ERP frameworks end up being a disappointment either in the outline or its execution. Various reasons contribute in the achievement or disappointment of an ERP framework. Achievement or disappointment of ERP framework can be accessed on the premise of effect of ERP on that company. In this paper an endeavour has been had to consider the effect of ERP frameworks in medium sized Indian open-segment companies. For this study, two open division organizations, specifically PUNCOM and PTL situated in northern India have been chosen. In view of the model used to examine ERP effect and along these lines the discoveries and different proposals have been advanced to recommend a technique to alleviate and oversee such fruitful usage.

Enterprise resource planning and ERP programming has progressed significantly since its origin as Inventory Management and Control Systems of 1960s. The estimation of ERP Implementation Strategy has been pushed throughout the years and it has been incorporated as an imperative CSF, as recorded by past analysts. Conventional ERP usage took after pretty much a successive methodology similar to the Waterfall Model. Analysts throughout the years have arranged an ERP Implementation system and created structures. These depend on changing ERP Implementation perceptions. Given the assortment of procedures and systems accessible, this present reality ERP usage requests the advancement and reception of a technique as a managing guideline for fundamental strategies. recommends another paper grouping approach, taking into account the ERP usage methodology that can be classified as uniquely designed, seller particular or expert particular. This examination paper additionally directs a near investigation of driving seller particular ERP execution approaches alongside their illustration cases. It then talks about how the standards of Agile Methodology is set down in

the Agile Manifesto are being consolidated in ERP usage [22].

Organizations execute ERP frameworks to incorporate the business procedures of an organization, and help companies acquire an upper hand. ERP is one of the answers for the Small and Medium Enterprises (SMEs) keeping in mind the end goal to confront the worldwide difficulties. This paper endeavours to investigate and distinguish issues influencing (ERP) usage in connection to Indian medium and small organizations. This research focuses on those specific problems where a substitution variable must gravitate to while executing the ERP system. In this the four problems are brought out to be pivotal for SMEs, e.g. appropriate framework usage, unmistakably characterized the extent of execution methodology, legitimate undertaking arrangement and negligible customization of the framework chosen for execution [23].

In the course of recent years, Enterprise asset arranging frameworks (ERP) has ended up effectively in data innovation. The usage of ERP is expansive. It incorporates a huge number of individuals to take care of the issue of complex tasks. ERP framework is fundamentally used to control and sort out every one of the assets, data and capacity of the company. ERP frameworks firstly work with the arranging and decide the asset use in the business. ERP contain a substantial measure of assets and depict how these assets are used. Notwithstanding the achievement in ERP framework execution there is high disappointment in ERP usage. The significant issue is related to individuals. Every one of the clients of the ERP framework ought to be prepared appropriately. The achievement of the company relies on the bundle if the bundle is wrong, then it will make a great deal of inconvenience. The bundle covers all the capacity of a company. The expense of usage relies on the size and unpredictability of the tasks. The ERP execution framework can help in giving better support of the client and the company and convey great quality items to the client. The immediate advantages of an ERP framework are adaptable, business coordination et cetera. The extremely crucial stride of ERP execution is the stage called gap analysis, which is the hole between the necessity of the organization and the capacities [24].

# III. RESEARCH METHOD

This is qualitative research and primary or first-hand data will be collected through a locked scale (Five points: Adhoc, Managed, Defined, Quantitatively managed, Optimizing). I have targeted the population who are working in different private companies in Karachi, questionnaire. I have targeted the population who are IT professionals and Project Managers of different ERP based organizations.

For this is qualitative research, therefore a convenient random sampling technique was used for collection of data to avoid the biases in research. Questionnaires were distributed among IT Professionals, ERP analysts and Project Managers of different companies.

In this research paper, we discuss around 56 questionnaires which were distributed among the IT professionals of different organization to ensure at-least a collection of useable

questionnaire sample size. 50 Professionals responded. Four did not return due to confidentiality of information. Two were not usable. The total response rate calculated was 89%. The main objective to collect data from different organization was to reduce the potential respondent's business and collect reliable and valid data. The five points Likert's Scale (Five points: Adhoc, Managed, Defined, Quantitatively Managed, Optimizing) questionnaire was prepared based on earlier research and was approved by the supervisor.

Here we check the validity of questionnaire in this research paper, the questions were selected from questionnaires of past research papers after some modifications. We used Cronbach alpha and the reliability of collecting data was tested through SPSS software. SPSS is a statistical package software which can perform highly complex data manipulation and analysis with simple instructions. It shows internal consistency and questionnaire reliability if propose value of the Cronbach alpha value result is greater than 0.6 (Table 1).

TABLE I. IN THIS TABLE WE TAKE THE VALUES OF CRONBACH ALPHA AND N OF ITEMS ON RELIABILITY STATISTICS TECHNIQUES THROUGH USING SPSS

Reliability Statistics			
Cronbach Alpha	N of Items		
0.981	24		

where,

Cronbach Alpha = Reliability Analysis

From the above table, it is determine that the research instrument has suitable reliability to achieve the research goals.

#### A. Research Model developed

In this research, in model, we present the relationship between independent variables with project success which will be tested with the help of simple regression method included features of human change and business solution through regression method (Figure 1).

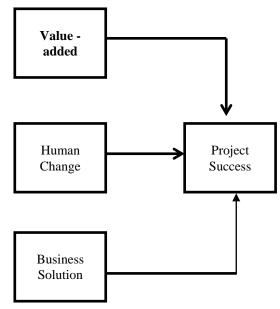


Fig. 1. Research Model Development Techniques [3].

#### IV. RESULT

Here in this section we are concluding the data through interpretation of the results by using model summary with the help of SPSS software which is mentioned below:

TABLE II. WE REPRESENT THE PREDICTORS: (CONSTANT), BS, VA, HC WHICH TAKE THE RESULT THROUGH SPPS

		ummary		
	_	D 6	Adjusted R	Std. Error of the
Model	R	R Square	Square	Estimate
1	.992a	.985	.984	.03788

where, independent variable:

R = Prediction level variable

 $R^2$  = Independent variable

Adjusted R square = correlation between the observed and predicted values of dependent variable.

Std. Error = Total Error

The Table 2 shows a Model Summary table by which we can figure out that how much data is fit for the regression model. This model resulted propose R value is high which is up to 0.992 which shows that prediction level is very strong. The R square shows 98.5% and variability of propose dependent variable. In this table Adjusted R square value is also very good which is 98%.

TABLE III. IN THIS TABLE WE REPRESENT TWO VARIABLES THROUGH USING ANOVA TECHNIQUES (1) DEPENDENT VARIABLE: PS AND (2) PREDICTORS: (CONSTANT), BS, VA, HC. THE VALUES TAKE THE RESULT THROUGH SPSS.

Model		Model Sum of Squares		Mean Square	F	Sig.
1	Regression	6.678	3	2.226	155 1.55 1	.000 <sup>b</sup>
	Residual	.102	71	.001		
	Total	6.780	74			

In Table 3 above model ANOVA is tested where propose resulted sig. value is 0.000 which shows it is a significant value. Hence the ANOVA test result indicates that this model is fit for the regression.

TABLE IV. IN THIS TABLE WE REPRESENT COEFFICIENT VARIABLE WHICH TAKE THE READING THROUGH SPSS

			C	oefficients				
Model			ardized icients	Stand ardize d Coeff icient s	t	Si g.	95.0% Confid Interv B	
		В	Std. Error	Beta			Lo we r Bo un d	Up per Bo un d
1	(Const ant)	.17 1	.058		2. 93 7	.0 0 4	.05 5	.28 7
	VA	.01 2	.022	015	- .5 40	.5 9 1	- .05 6	.03
	НС	.60 5	.075	.623	8. 03 3	.0 0 0	.45 5	.75 6
	BS	.36 6	.077	.386	4. 76 6	.0 0 0	.21 3	.51 9

Dependent Variable: PS

In Table 4 above model shows the result for the regression and the regression equation is as following:

 $EE = \beta o + \beta 1 VA + \beta 2 HC + \beta BS$ 

By putting the values equation will be:

EE= 0.171-0.012VA+0.605HC+0.366BS

# A. Hypotheses Assessment Summary

TABLE V. REPRESENTING THE STATEMENT OF HYPOTHESIS TEST

Hypothesis	P-Value & Significance	Hypothesis Status
H1.There is an impact of value-added on ERP implementation to reduce the failure rate.	(p-value 0.591) > 0.05	Overrule and Reject the Hypothesis
H2. There is an impact of human change on ERP implementation to reduce the failure rate.	(p-value 0.00) > 0.05	Acknowledge and Accept the Hypothesis
H3. There is an impact of business solution on ERP implementation to reduce the failure rate	(p-value 0.000) < 0.05	Acknowledge and Accept the Hypothesis

In Table 5, we represent the Statement of Hypothesis Test.

#### V. DISCUSSIONS AND POLICY IMPLICATIONS

## A. Discussions

At the point when customer prerequisites are met with cutting edge business frameworks and devices, then the operations performed in the business will upgrade in subjective and quantitative manner. In brief, levels of administration are anticipated for recuperating to predefine reduction levels with officially diminished staffing level. Expulsion of standalone frameworks and manual handling will allow life cycles of procedure and related staff time for dropping and for expanding precision. As the new ERP framework is actualized or enters and staffs are profiting from the different efficiencies and devices, administrations levels will improve the levels of standard. Numerous organizations concentrate more about the ERP programming's specialized perspectives as opposed to focusing on what necessities are extremely vital to the business. Programming usefulness or elements which ought not to adjust to the association's business necessities will bring about superfluous misuse of execution time, assets and cash, which can be spent on different exercises in particular programming, preparing or customization.

# B. Policy Implications

This research has some implications for project managers. Likewise it can be prescribed that effective implementation of the ERP need to plainly describe the arrangement of the reachable objectives and reasons. In addition to the organizations which have played out the work of describing prerequisites, building up the execution measurements and marketable strategy must be manufactured with the goal that it would finely express what sort of advantages does the organizations anticipates from the procedure of usage. A few firms have a propensity to dissect what their rivals or others have performed with the ERP, especially if the officials

of corporations have before experience while actualizing ERP framework at another firm. It doesn't infer that organizations must take in or comprehend from the author's experience, it must be seen that the first discourses with respect to the fruitful implementation of ERP must be founded on the reasonable enunciation and the vision of the prerequisites which will be distinctive for every firm. It was prescribed that when changing to the new ERP framework the accompanying contemplations must be remembered. It is huge that no progressions must be permitted until soundness is accomplished. On the off chance if the security state is not accomplished in the new executing framework, then it is hard to accomplish full usefulness. Adjustment must be actualized in the start-up stage itself. Just mission-basic rotations must be permitted in the initial 90 days.

#### VI. CONCLUSION AND FUTURE WORK

In this article, the author describes the main engine confirms that the high proportion of project implementation, failure of ERP is the traditional model of the same. Implementation of another style is a change of direction (VDCL) in order to reduce the proportion of failures of the implementation of the ERP. This article proposes a thorough examination to explain part of the new style (VDCL) to reduce the proportion of implementation of the ERP system failure. Imagine the paper as an accurate exploration of the study to use VDCL to reduce the proportion of failures of the implementation of enterprise resource planning.

All the procedures considered in this paper finish up numerous essential things to remember amid ERP implementation, e.g. business necessities must be done taking into account of value-added, human change and business solution it is similarly critical as describing them. Explaining demands of business is not only a one-time choice or action that outcomes in a static necessity set for selecting a supplier. It must be an on-going or constant procedure, on the normal premise that must be refined to mirror the companies' requirements. At least, it must guarantee that specialized capacities of ERP programming must match the described necessities of business. One of the subsets of the best practice specifically ensures change leadership, solution architecture and business value. This likewise infers association must partner the for the aggregate association has concentrated more of possessing. The adequate assets which are vital all through the ERP implementation process.

#### A. Future Research

This research could be reached out in the future by following new project management standard VDCL that are reasonable for particular ERP implementation like SAP, Microsoft dynamics and Oracle and so on instead of concentrating on ERP overall. Further an essential information accumulation and examination could be consolidated in the same research zone by collecting information from experts who have hands on involvement in executing ERP frameworks keeping in mind the end goal to show signs of improvement, problems connected with the same. By doing as such the specialist would have the capacity to get a fine view on what challenges companies experience on an on-

going premise in implementation of ERP system and what systems they adjust in beating the same.

#### REFERENCES

- A. Boltena and J. Gomez, "A Successful ERP Implementation in an Ethiopian Company: A case Study of ERP Implementation in Mesfine Industrial Engineering Pvt. Ltd", Procedia Technology, vol. 5, pp. 40-49, 2012.
- [2] Rittik Ghosh, "A Comprehensive Study on ERP Failures Stressing on Reluctance to Change as a Cause of Failure", Journal of Marketing and Management, vol. 3, no. 1, pp. 123-134, 2012.
- [3] Critical Failure Factors in ERP Implementation" by Ada Wong, Harry Scarbrough et al.", Aisel.aisnet.org, 2016. [Online]. Available: http://aisel.aisnet.org/pacis2005/40. [Accessed: 07- May- 2016].
- [4] M. Saqib, M. Arif and M. Arshad, "Enterprise Resource Planning-Critical Failure Factors (CFFs) And Its Remedies Towards Effective And Efficient Implementation of an Enterprise Resource Planning", City University Research Journal, vol. 3, no. 1, 2012.
- [5] R. Govindaraju, "Enterprise Systems Implementation Framework: An Organisational Perspective", Procedia - Social and Behavioral Sciences, vol. 65, pp. 473-478, 2012.
- [6] S. Candra, "ERP Implementation Success and Knowledge Capability", Procedia - Social and Behavioral Sciences, vol. 65, pp. 141-149, 2012.
- [7] S. ABBAS, "Factors Affecting ERP Implementation Success in Banking Sector of Pakistan", International Review of Basic and Applied Sciences, vol. 3, no. 7, 2015.
- [8] C. C. Chen, C. C. H. Law and R. E. Crandall, GLOBAL ERP PROJECT MANAGEMENT: A CASE STUDY, 1st ed. Boone, North Carolina: CIS Department, Raley Hall, Appalachian State University, 2007.
- [9] S. NIZAMANI, K. KHOUMBATI, I. A. ISMAILI, S. NIZAMANI, S. NIZAMANI and N. BASIR, "Influence of Top Management Support as an important factor for the ERP Implementation in Higher Education Institutes of Pakistan", SI NDHUNIVERSITYRESEARCH JOURNAL (SCIENCE SERIES), vol. 7, no. 2, pp. 295-302, 2015.
- [10] C. Chen, C. Law and S. Yang, "Managing ERP Implementation Failure: A Project Management Perspective", IEEE Transactions on Engineering Management, vol. 56, no. 1, pp. 157-170, 2009.
- [11] M. Vijaya Kumar, A. Suresh and P. Prashanth, "Analyzing the Quality Issues in ERP Implementation: A Case Study", 2009 Second International Conference on Emerging Trends in Engineering & Technology, pp. 759 - 764, 2009.
- [12] A. Hatamizadeh and A. Aliyev, "Survey of ERP systems implementation", Problems of Cybernetics and Informatics (PCI), 2012 IV International Conference, pp. 1 - 3, 2016.
- [13] R. Mohd Tariqi, Z. Othman, M. Mukhtar and B. Lope Ahmad, "A preliminary study on the implementation of enterprise resource planning in Malaysian private higher institution-A case study", IEEE, 2010 International Symposium on Information Technology, vol. 1, pp. 1 - 6, 2016
- [14] E. Ziemba and I. Obłąk, "Critical Success Factors for ERP Systems Implementation in Public Administration", Interdisciplinary Journal of Information, Knowledge, and Management, vol. 8, 2013.
- [15] S. Matende and P. Ogao, "Enterprise Resource Planning (ERP) System Implementation: A Case for User Participation", Procedia Technology, vol. 9, pp. 518-526, 2013.
- [16] K. Almgren and C. Bach, "ERP Systems and their Effects on Organizations: A Proposed Scheme for ERP Success", in ASEE 2014 Zone I Conference, University of Bridgeport, Bridgeport, CT, USA., 2014.
- [17] S. Mahdi kazemi, S. hossien Iranmanesh and S. Mohamad kazemi, "Surveying Enterprise Resource Planning (ERP) success factors in governmental organizations in Middle East", in Proceedings of the 41st International Conference on Computers & Industrial Engineering, Department of Endustrial Engineering, Damavand Branch, Islamic Azad University, Tehran, Iran, 2011, pp. 423-428.

- [18] Z. Huang, "A COMPILATION RESEARCH OF ERP IMPLEMENTATION CRITICAL SUCCESS FACTORS", Issues in Information Systems, vol. 11, no. 1, pp. 507-512, 2010.
- [19] Grabski, Leech and Lu, "Risks and Controls in the Implementation of ERP Systems", IJDAR, 2001.
- [20] R. Puri, "BEST PRACTICES OF ERP IMPLEMENTATION", North Dakota State University, Fargo, North Dakota, 2014.
- [21] A. Raj Singla, "IMPACT OF ERP SYSTEMS ON SMALL AND MID SIZED PUBLIC SECTOR ENTERPRISES", Journal of Theoretical and Applied Information Technology, vol. 4, no. 2, pp. 119-131, 2008.
- [22] S. Nagpal, S. Kumar Khatri and A. Kumar, "Comparative Study of ERP Implementation Strategies", IEEE, Systems, Applications and Technology Conference (LISAT), 2015 IEEE Long Island, pp. 1 - 9, 2015.
- [23] A. Kr. Dixit and O. Prakash, "A STUDY OF ISSUES AFFECTING ERP IMPLEMENTATION IN SMEs", International Refereed Research Journal, vol. 2, no. 2, pp. 77-85, 2011.
- [24] S. Verma and A. Kumar, "Critical Success Factors for ERP Implementation towards", International Journal of Advanced Research in Computer Science and Software Engineering, vol. 3, no. 10, pp. 141-144, 2013.

APPENDIX

-Questionnaires (One unfilled)

## First Part of Questionnaires:

Analytical Information

To gathering information from this questionnaires is completely confidential and it will be used only for study and research analysis.

Name	Organization	
Department	Contact No	
Designation	Email Address	

Gender:

A: Male B: Female

Age:

A: Below 30 B: 30-35 C: 36-45 D: 46 and above

Educated:

A: 10th grade B: Intermediate C: Graduate D: Masters

# Second Part of Questionnaires:

· ERP implementation success.

A: Adhoc B: Managed C: Defined D: Quantitatively Managed E: Optimizing

Note: Tick mark as mentioned above in relevant cell.

Value	-added					
		Α	В	С	D	Е
1	Throughout the project process, the project was aimed on value-added for the company					
2	Is this project based on value-added for the company?					
3	Value-added was measured.					
4	When the last process was put into operation, the projects value-added were evaluated.					
5	The financial effect of project's value-added was measured all risks were considered.					
6	The project plan review for value-added impact on each delivery release.					
Huma	n change				•	
		1	2	3	4	5
1	When taking decisions on requests of changes, the conceivable change's impact on value-added was measured.					

		1				
2	During the project all management/members learned the project's objective and dimension of success.					
3	Leadership assured to fill communication gap between people.					
4	Avoiding of conflicts and to get members on one page.					
5	During the whole project, all members showed their commitment with their project exercise.					
6	During the whole project, all members figure out and discussed other options					
7	Throughout the project experiencing that how we can execute this project finer.					
8	During the whole project the transformation of organization (to endorse the last process) was well organized					
9	The last process was delivered in many releases.					
Busine	ess solution					
1	Did the architecture of the last process indicate in the project plan?					
2	Firstly the highest priorities were addressed in the planning for delivery of the last process.					
3	The last process architecture sets on the basis first delivery.					
4	In the beginning planning for the project, option for backup programmed for the last process.					
5	During the whole project, focused on expected and targeted results.					
Projec	t success					
1	Do you think the project team is responsible for the failure or success of the project?	1	2	3	4	5
2	Do you think management of the organization is responsible for the failure or success of the project?					
3	Do you think the project was a success to considering the value-added for the company?					
4	The preparation of the organization for the last process also part of the project planning to make the project successful.					
1						

H1: This hypothesis test value of value-added is not less than 0.05 thus the test is not significant, it is meant that our H1 hypothesis is rejected which shows that value-added has no impact on ERP implementation to reduce the failure rate.

H2: This hypothesis test value of human change is less than 0.05 thus the test is significant, it is meant that our H1 hypothesis is accepted which shows that human change has impact on ERP implementation to reduce the failure rate.

H2: This hypothesis test value of business solution is less than 0.05 thus the test is significant, it is meant that our H1 hypothesis is accepted which shows that business solution has impact on ERP implementation to reduce the failure rate.